

SATELLITE HEALTHCARE

2017

Community Benefit Report



8,000

PATIENTS

2,000

EMPLOYEES

80

LOCATIONS

Satellite Healthcare's dedication to patient care extends beyond the doors of our centers. As a company and as individuals, Satellite Healthcare teams donate money, time and talent to help those with kidney disease live the best, most joyful life possible. This underscores the vision of our founder Norman Coplon, MD, whose passion for patient care led him to form Satellite Healthcare in 1974 as a not-for-profit community benefit 501c3.

In every corner of the organization, our employees support the CKD and greater community in countless ways.

Through this report, we invite you to learn more about specific programs that Satellite Healthcare proudly sponsors in support of our patients and the communities we serve.



Patient Financial Assistance

No one facing CKD should have to worry about how to pay for treatment and basic needs, too.

Satellite Healthcare helps patients in need cover the cost of dialysis care, household essentials, nutrition supplements, urgent medical transportation, and utility and phone bills.

Satellite Healthcare's Financial Assistance Program

Each patient is screened annually to learn if financial assistance is needed to cover all or part of the cost of his/her dialysis care. When needed, Satellite Healthcare social workers help patients access both Satellite Healthcare and community support resources to lighten their burden. This program provided more than \$1.7 million in assistance to patients in 2017.

Satellite Healthcare Patient Trust Fund

Funded annually by Satellite Healthcare, and with the help of tax-deductible donations from individuals and organizations, this fund helps pay for patient expenses other than direct dialysis costs. In 2017, the fund covered more than \$34,000 in expenses for patients in need.

American Kidney Fund (AKF)

Satellite Healthcare supports the AKF in their efforts to provide health insurance premium and other treatment-related financial assistance to more than 98,000 dialysis patients. In 2017, Satellite Healthcare donated more than \$2.56 million to help patients in need receive health care.



CKD Research

Satellite Healthcare research focuses on care delivery and process improvement that lead to findings that can rapidly be adopted and implemented across the CKF community.

Coplon Extramural Grant

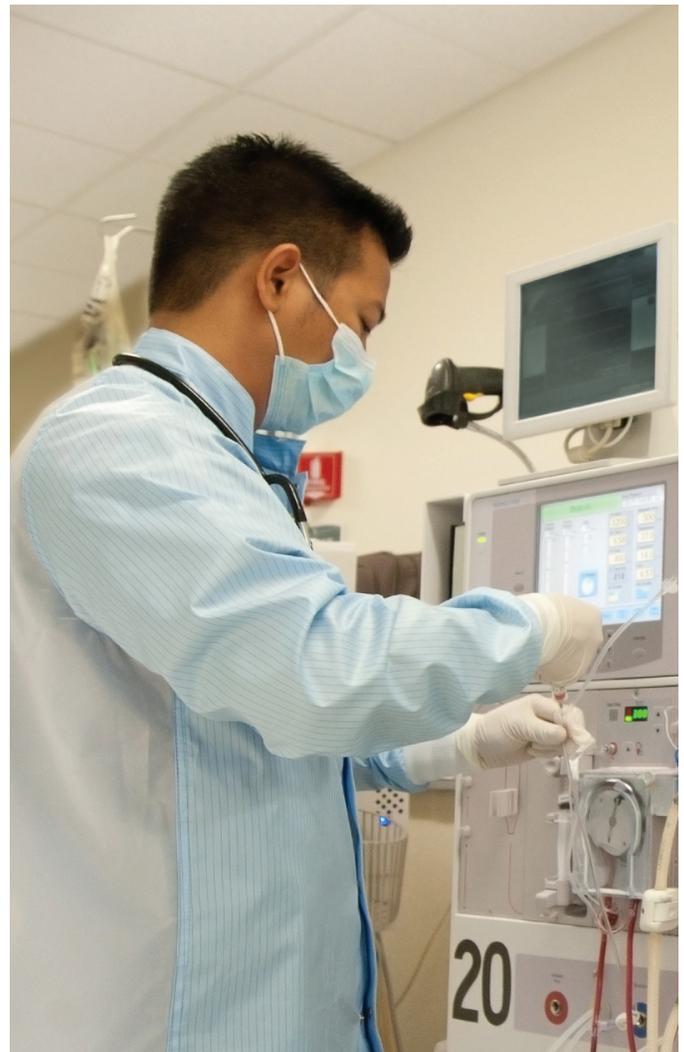
The Norman S. Coplon Extramural Grant Program has become one of the nation's largest private research endowments for kidney disease treatment. Since 2000, the program has funded more than \$16 million in research to improve the lives of patients.

In-House Research

Satellite Healthcare's \$4 million endowment supports applied pragmatic clinical research. Due to a formalized and inclusive process of topic selection, many research ideas originate with direct patient care teams at Satellite Healthcare locations. For a partial list of recently completed research efforts, visit satellitehealth.com/research.

Contract Research

An integral part of Satellite Healthcare, research continues to be participating in phase II and III clinical trials with new promising products in the process of achieving FDA approval. Trials are chosen according to their applicability and likelihood to improve patient morbidity and mortality rates.



Fundraising, Donations, and Sponsorship

CKD Community Involvement

Professionals across Satellite Healthcare departments and locations volunteer thousands of hours a year to raise awareness, promote prevention, and elevate the standard of care for dialysis patients everywhere.

In 2017, Satellite Healthcare raised and donated more than \$200,000 to the National Kidney Foundation (NKF).

These funds, along with Satellite Healthcare volunteers, supported a number of important NKF programs including:



- The Quarterly Journal Club (Nephrologist Education)
 - 2 sponsored, 40 physicians educated at two dinner programs in case study discussion format
- 3 KEEP Healthy CKD Screening Clinics: 150,000 Screened (Prevention)
- Patient Education Symposiums (Patient Education), The Power of Home: 25 educated
- 49th Annual Medical Symposium and CKD Workshops (Professional Education)
 - 110 Satellite Healthcare employees attended with 50% registrations sponsored
- Annual Authors' Luncheon (Fundraising Event)
- 3 Pro-to-Go Scholarships for Annual Spring Clinical Meeting (Professional Development)
- Kidney Health in the Community (Prevention)
 - CKD Education done at 11 community events
- Annual National Kidney Walks (CKD Awareness and Fundraising)
- More than 1250 Satellite Healthcare staff participated in 11 NKF Walks
- The combined total raised topped \$119,000

Fundraising, Donations, and Sponsorship (continued)



American Kidney Fund (AKF)

In 2017, Satellite Healthcare donated \$2.5 million in support and patient-focused education programs

- 2 Health Screenings (Prevention)
- Kidney Action Day Awareness Event (Prevention)
-

Home Dialysis Central

Home Dialysis Central is the Internet's leading information source for home dialysis information and support. In 2017, Satellite Healthcare donated \$10,000 to help fulfill their mission to education ESRD patients on dialysis modality options and support those who choose home dialysis.

Bay Area Association of Kidney Patients (BAAKP)

BAAKP's mission is to educate and support San Francisco Bay Area residents with CKD. In 2017, Satellite Healthcare contributed funding for video documentation at four, three-hour patient educational presentations, for a total of \$12,000.

Public and Patient Health and Education

Satellite Healthcare empowers people with information on CKD prevention, modality options and dialysis lifestyle support.



Local Community Health Fairs

Satellite Healthcare provided funds and in-kind donations to support CKD education at more than eight local community events in 2017. Employees donate time, expertise, and passion to staff booths, pass out flyers, and participate in health screenings.

Treatment Options Classes

In small group settings using carefully developed communication materials.

Satellite Healthcare staff helps CKD dialysis patients and their families understand treatment options. With the advice and consent of their nephrologist, this training helps patients choose a treatment modality to best fit the life they want to live.

Online CKD Information and Support

KidneysDoThat.org

Satellite Healthcare hosts a pre-CKD public health education website that offers simple explanations on how kidneys work and tips on how to keep them healthy.

SatelliteHealth.com/for-patients-families

Satellite Healthcare's company website was built and is maintained with the express intent to provide new patients and their families with easy information and helpful links to credible sources.

Satellite Healthcare Social Channels

Satellite Healthcare uses its social channels -- Facebook, Instagram and Twitter-- to serve as a reliable source of CKD community news, prevention and well-being tips, and as a place to celebrate community heroes and achievements.

Academic Support and Training

Collaboration with Stanford University

Satellite Healthcare funds a nephrology professorship at Stanford University School of Medicine. Glenn M. Chertow MD currently holds this position.

Plus, Stanford University Nephrology physicians-in-training spend some of their research fellowship time at Satellite Healthcare focused on dialysis-related research and quality improvement projects for patient care delivery at Satellite Healthcare.



Internships

Each year, a hand selected group of undergraduate university students are accepted in Satellite Healthcare's summer intern program. Students receive experience and expert mentoring at Satellite Healthcare locations across the country.



Satellite Healthcare Children's Scholarship Fund

In 2017, 14 scholarships were awarded from this fund created to help the children of Satellite employees achieve their higher education goals.